



MARKETTIME REPORTS: HIGHLIGHTING PRODUCT, CUSTOMER AND SALES DATA

Contents

- Disclaimer..... 3
- Navigating Reports..... 4
- Chapter 1: Lists and Labels..... 5
 - Report 1.1 – List of Customers..... 6
 - Report 1.2 – Customers by Order Sales 7
 - Report 1.3 – Specials, Line Lists, & Square Reports 8
 - Report 1.4 – Master Line List 9
- Chapter 2: Order Sales 10
 - Report 2.1 – List of Orders by Manufacturer 11
 - Report 2.2 – Order Totals 12
 - Report 2.3 – Orders Outstanding..... 13
 - Report 2.4 – Customer Sales Order History 14
 - Report 2.5 – Monthly Totals by Order & Invoices 15
 - Report 2.6 – Multi-Range Sales Comparison Report 16
 - Report 2.7 – Salesperson Group Comparisons 17
 - Report 2.7 continued 18
- Chapter 3: Item Sales 19
 - Report 3.1 – Top Selling Items 20
 - Report 3.2 – Monthly Item Sales 21
- Chapter 4: Order Payment 22
 - Report 4.1 – Check Log Statement..... 23
 - Report 4.2 – Company Commission Summary 24
 - Report 4.3 – Salesperson Commission Statement..... 25
 - Report 4.4 – Balance Checks with Posted Commissions 26
 - Report 4.5 – Commission Balance Report 27
 - Report 4.6 – Monthly Totals by Invoices & Commissions..... 28
 - Report 4.7 – Commission Outstanding 29
 - Report 4.8 – Sales Person Commission..... 30

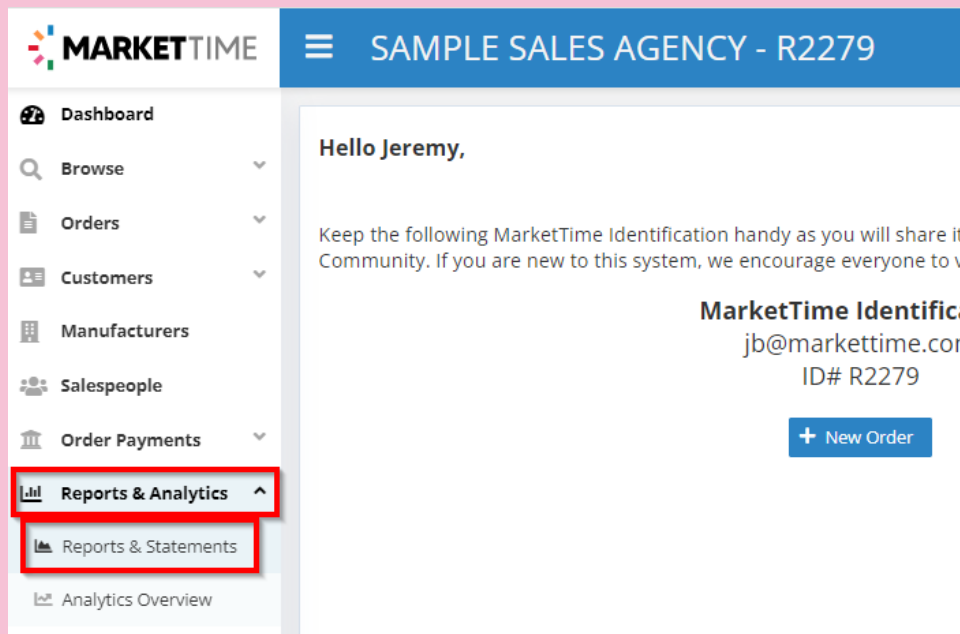
Disclaimer

At MarketTime, we value your data and privacy.

The data displayed in this report is no way indicative of the actual business activities of any particular company. All values and data within these report examples below are fake and not real company data even though the brand names that appear may be real.

Navigating Reports

All reports are run by going to Reports & Analytics in the navigation menu:



Every report follows the same steps:

1. Select your Report Type
2. Select the desired Report
3. Choose any particulars (dates, specific Order Codes, Manufacturers, etc.)
4. Run Report

Chapter 1: Lists and Labels

In chapter one, you'll find the following reports:

1. *Customers* -A list of Customers
2. *Customers by Order Sales* - Customer order history
3. *Specials, Line Lists, and Square Reports* - List of MFR specials, a list of MFRs, or a "Square" report for note-taking.
4. *Master Line List & Requirements* - List of Manufacturers with territory information, requirements, or guidelines (as set on the *Advanced* tab within each Manufacturer)

These reports give you a comprehensive breakdown of customer data including order totals, past order history, and manufacturing data

Report 1.1 – List of Customers

Experience Center - List of Customers								
Filtered by 01/01/2022 to 07/31/2022								
Customer Name	Address	City, State, Zip	Email	Phone#	Primary	Contact Email	Contact	Salesperson
Big Retailer	1234 Holly Rd.,	Carrollton, TX, 75010	jams@hotmail.com	806-335-9898	as:dlkfjasd	jams@hotmail.com	8063359898	Brandon Copsey
Bill's Science Shop	3024 Galaxy Way,	Fort Worth, TX, 76112	mitchell@markettime.com	66948392034	Bill	mitchell@markettime.com		Jeremy Burnham
Bless Bunnies	4053-A Shape Wy.,	Schenectady, NY,	bless@markettime.com	394-809-2830	Shawn	bless@markettime.com		Hemal Patel
Chris Toy Store	1900 hi line ,	Dallas, TX, 75010	tammy@thassociates.biz	919-123-4567	Chris	tammy@thassociates.biz	9191234567	Brandon Copsey
Cindy's Candy	820 Senna Drive,	Argyle, TX, 76226	cpersing@markettime.com	940-391-4395	Cindy	cpersing@markettime.com	9403914395	Cindy Persing
ClarusTESTEST	8630 Forest Glen Dr.,	Lewisville, TX, 75063	dmackie732423243277@gmail.com	806-662-7981	Dock	dmackie732423243277@gmail.com	8066627981	Jeremy Burnham
Colorado Buyer	1010 Pueblo Ave 1029,	Arvada, CO, 80001	ff@gmail.com	8025888888888	colorado	cobuyer@gmail.com	8025888888888	Jeremy Burnham
Dock's Aquarium Shop	180 MarketTime Rd.,	Carrollton, TX, 75010	dock@markettime.com	806-340-3430	Dock	dock@markettime.com	8063403430	Brandon Copsey
Dock's Gift Shop	1234,	Carrollton, TX, 75010	dock@markettime.com	806-662-7981	Dock	dock@markettime.com	8066627981	Brandon Copsey
Dock's Gift Shop	1234 Reptime Rd., 306,	Carrollton, TX, 75010	dmackie777@gmail.com	806-662-7981	Dock	dmackie777@gmail.com	8066627981	Jeremy Burnham
Dock's Toy Store	155 West Overly Drive, apt	Lake Dallas, TX, 75065	vinalex98@gmail.com	806-999-9999	Dock	valexander@markettime.com		Dock Mackie
Dummy Test Buyer CLOSED	125 E Main Street.,	Auburn, WA, 98002	na@none.com	253-555-1212	Dummy	na@none.com	2535551212	Jeremy Burnham
Emily's Toy Store	2029 San Marino Ln.,,	Lewisville, TX, 75077	dmackie777@gmail.com	806-662-7981	Emily	emilyteepay@markettime.com	8066627981	Jeremy Burnham
Example Retailer	2050 N Stemmons Frwy.,	Dallas, TX, 75207	example@markettime.com	214-746-3681	Example	example@markettime.com	2147463681	Hemal Patel
Executive Director	0.,	New York, NY, 11000	0@0.com	00000000000	Executive	example@markettime.com	00000000000	Jacob Teplin
Fake MarketTime Buyer	4253 Hunt Dr, Apt 306 Apt	Carrollton, TX, 75010	dmackie777@gmail.com	806-662-7981	Dock	fakemarkettime@gmail.com	8066627981	Dock Mackie
FI	ft,	Owasso, OK, 74055		123-456-7891	FI		1234567891	Jeremy Burnham
GetBalance Test Buyer	0000.,	New York City, NY,	mz@getbalance.com	10000000000	GetBalance	mz-buyer001@getbalance.com	10000000000	Jeremy Burnham
Gift Retailer	7502 Martel St,	Dallas, TX, 75225	mteplin@markettime.com	512-529-9437	Meredith	mteplin@markettime.com		Dillon Womack
Greg's Toy Shop	304 Toy Dr.,	Beverly Hills, CA,	greg@markettime.com	333-444-5555	Greg	greg@markettime.com		Jeremy Burnham
havanlan and west	1714 n damen.,	Chicago, IL, 60647	emily@havanlanandwest.com	708-217-4086	emily	emily@havanlanandwest.com	7082174086	Dock Mackie
Joe Buyer	8630 Forest Glen Dr.,	Lewisville, TX, 75063	dmackie777@gmail.com	806-662-7981	Joe	joebuyer12321888@gmail.com	8066627981	Brandon Copsey
JT Lead	100 Lane,	Needham, MA, 02492	jeplin@gmail.com	123-123-1456	Jacob	jeplin@gmail.com		Dock Mackie
Lee Mak's Toys	12345 Markettime Ave,	Flower Mound, TX,	lee@markettime.com	460-606-1298	Lee	lee@markettime.com		Dock Mackie
lees shirts	lest,tes,	Dallas, TX, 75205	lee@markettime.com	972-202-1235	lee	lee@markettime.com	9722021235	Jeremy Burnham
Little Retailer	101 Little Rd,	New York City, NY,	support@markettime.com	430-989-4612	Little	support@markettime.com	4309894612	Dock Mackie
Mark's Pizza	3024 Market Center, Suite 123,	Dallas, Texas, 75207	mark.pizza@gmail.com	214-746-3655	Mark	mark.pizza@gmail.com	2147463655	Brandon Copsey
Markettime	23,23,	New York City, NY,	ehossain@markettime.com	555-545-8987	Emran	ehossain@markettime.com	5555458987	Jeremy Burnham
Markettime Lic	2100 N Stemmons Fwy,	Dallas, TX, 75207	notcindy@markettime.com	214-655-6100	Cindy	notcindy@markettime.com	2146556100	Brandon Copsey
Mary Anne's Bistro	123456,	Carrollton, TX, 75010	dock@reptime.com	806-662-7981	Mary	dock@reptime.com	8066627981	Brandon Copsey
Maximum Plush	3045 Fluff Dr.,	Beverly Hills, CA,	max@markettime.com	555-444-3333	Mary	max@markettime.com		Hemal Patel
Murphoo	2050 N Stemmons Fwy.,	Dallas, TX, 75207	delete3419@gmail.com	800-867-5309	Audie	delete3419@gmail.com	8008675309	Brandon Copsey
My Buyer	Buyer Blvd.,	Laurel, MD, 20725	My@Buyer.com	00000000000	My	My@Buyer.com	00000000000	Jeremy Burnham
New Jacob T	100 Richardson Drive.,	Dallas, MA, 02492	pmurphy@markettime.com	781-588-3113	JT (mtPay)	jacob+2@markettime.com	7815883113	Jacob Teplin
Nikola's Hola's	Hello Nik.,	Dallas, TX, 75207	nikola@jokic.com	00000000000	Nikola	Nikola@Jokic.com	00000000000	Cameron C Hsieh
Pay Test Customer	2050 N Stemmons Frwy.,	Dallas, TX, 75207	jeremy@markettime.com	555-555-5555	JEremy	jeremy@markettime.com	5555555555	Brandon Copsey
Pizza Planet	9103-2 Prank Ave.,	Frisco, Texas, 75068	pp@email.com	555-333-6666				Dock Mackie
PPP Test Retailer1	DO NOT SHIP.,	Dallas, TX, 75207	hemal84+ppptest@gmail.com	214-707-8988	Hemal	hemal84+ppptest@gmail.com	2147078988	Jeremy Burnham
Return of Da Mack	1234 Main St.,	Denver, CO, 80228	dwomack@markettime.com	555-555-5555	Dillon	dwomack@markettime.com	5555555555	Dock Mackie
SeanBalanceTest	Balance Street.,	Schenectady, NJ,	sean@getbalance.com	058-513-5036	Sean	sean@getbalance.com	0585135036	Brandon Copsey
Small Retailer	101 Smallway,	Dallas, TX, 75207	support@markettime.com	817-430-9987	Small	support@markettime.com	8174309987	Jeremy Burnham
test	test.,	Moodys, OK, 74444	test@test.com	4444444444444	test	test@test.com	4444444444444	Jeremy Burnham
Test Buyer Company	1234 Markettime Dr.,	Carrollton, TX, 75010	dock@markettime.com	849-842-9844	Buyer33	buyer001@markettime.com	8498429844	Jeremy Burnham
Test Customer B2B	11233 Reptime Dr.,	Carrollton, TX, 75010	dock@mktime.com	806-662-7981	Dock	dmackie777510505@gmail.com	8066627981	Brandon Copsey

Customer Name	Address	City, State, Zip	Email	Phone#	Primary	Contact Email	Contact	Salesperson
TestUser	1234.,	Carrollton, TX, 75010	dock@markettime.com	806-662-7981	TEST	dock123412@markettime.com	8066627981	Dock Mackie
The Lighting Place	4039 Bright Street.,	Beverly Hills, CA,	jeremy@markettime.com	817-867-5309	Mark	reptimejeremy+3@gmail.com	8178675309	Jeremy Burnham
Toys R Us	000 main st,	Marina, CA, 93933	ffff@yahoo.com	408-222-2222	joe	ffff@yahoo.com		Hemal Patel
toys r us	000 main st,	Marina, CA, 93933	ffff@yahoo.com	408-555-5555	Joe	ffff@yahoo.com		Forrest Gump
Twin Shop	3048-3 Branch St.,	Haltom City, TX,	twin@markettime.com	958-202-9485	Beth	twin@markettime.com		Dock Mackie
update test customer	1 update st,	Metairie, LA, 70001	update@email.com	123-456-7890	update	update@email.com		Jeremy Burnham
Youcantseeme	2050 N Stemmons Fwy.,	Dallas, TX, 75207	jcddelete@gmail.com	800-867-5309	John	jcddelete@gmail.com	8008675309	Brandon Copsey

FILTERS CHOSEN FOR THIS REPORT: All Manufacturers, All Salesperson, All Retailers, All Divisions	SORT OPTIONS	EXTRA OPTIONS: DATE RANGE: 01/01/2022 to 07/31/2022 Generated by: Experience Center Date: 06/22/2022
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Report Name: 1.1 List of Customers

On the customer report above, you can view your customers and their contact information which includes their associated mailing address, contact information, and sales person assigned. This report is used commonly for sales managers to supply their salespersons with their customer list, and can also be used to filter for specific customer lists that purchase from specific Manufacturers if you use the Manufacturer filter. It is also commonly used with the Zip Code/Territory filter to find all customers within a specific region. This report is very handy to export into Excel so you can copy & paste email addresses into your Email program to E-blast your customers.

Report 1.2 – Customers by Order Sales

Experience Center - List of Customers								
Filtered by OrderDate from 01/01/2022 to 07/31/2022								
Customer Name	Address	City, State, Zip	Email	Phone#	Primary	Contact Email	Contact	Salesperson
Big Retailer	1234 Holly Rd.,	Carrollton, TX, 75010	jams@hotmail.com	806-335-9998	as:dlkfjasd	jams@hotmail.com	8063359998	Brandon Copey
Bill's Science Shop	3024 Galaxy Way,	Fort Worth, TX, 76112	mitchell@markettime.com	66948392034	Bill	mitchell@markettime.com		Jeremy Burnham
Bless Bunnies	4053-A Shape Wy.,	Schenectady, NY,	bleess@markettime.com	394-809-2830	Shawn	bleess@markettime.com		Hemal Patel
Chris Toy Store	1900 hi line ,	Dallas, TX, 75010	tammy@thassociates.biz	919-123-4567	Chris	tammy@thassociates.biz	9191234567	Brandon Copey
Cindy's Candy	820 Senna Drive,	Argyle, TX, 76226	cpersing@markettime.com	940-391-4395	Cindy	cpersing@markettime.com	9403914395	Cindy Persing
ClarusTESTEST	8630 Forest Glen Dr.,	Lewisville, TX, 75063	dmackie73242332423277@gmail.com	806-662-7981	Dock	dmackie73242332423277@gmail.com	8066627981	Jeremy Burnham
Colorado Buyer	1010 , Pueblo Ave 1029,	Arvada, CO, 80001	ff@gmail.com	8025888888888	colorado	colorado@gmail.com	8025888888888	Jeremy Burnham
Dock's Aquarium Shop	180 MarketTime Rd.,	Carrollton, TX, 75010	dock@markettime.com	806-340-3430	Dock	dock@markettime.com	8063403430	Brandon Copey
Dock's Gift Shop	1234,	Carrollton, TX, 75010	dock@markettime.com	806-662-7981	Dock	dock@markettime.com	8066627981	Brandon Copey
Dock's Gift Shop	1234 Reptime Rd., 306,	Carrollton, TX, 75010	dmackie777@gmail.com	806-662-7981	Dock	dmackie777@gmail.com	8066627981	Jeremy Burnham
Dock's Toy Store	155 West Overly Drive, apt	Lake Dallas, TX, 75065	vinalex98@gmail.com	806-999-9999	Dock	valexander@markettime.com		Dock Mackie
Dummy Test Buyer CLOSED	125 E Main Street.,	Auburn, WA, 98002	na@none.com	253-555-1212	Dummy	na@none.com	2535551212	Jeremy Burnham
Emily's Toy Store	2029 San Marino Ln.,	Lewisville, TX, 75077	dmackie777@gmail.com	806-662-7981	Emily	emilyeepay@markettime.com	8066627981	Jeremy Burnham
Example Retailer	2050 N Stemmons Frwy.,	Dallas, TX, 75207	example@markettime.com	214-746-3681	Example	example@markettime.com	2147463681	Hemal Patel
Fake MarketTime Buyer	4253 Hunt Dr, Apt 306, Apt	Carrollton, TX, 75010	dmackie777@gmail.com	806-662-7981	Dock	fakemarkettime@gmail.com	8066627981	Dock Mackie
GetBalance Test Buyer	0000.,	New York City, NY,	mz@getbalance.com	10000000000	GetBalance	mz-buyer@getbalance.com	10000000000	Jeremy Burnham
havlans and west	1714 n damen.,	Chicago, IL, 60647	emily@havlansandwest.com	708-217-4086	emily	emily@havlansandwest.com	7082174086	Dock Mackie
Joe Buyer	8630 Forest Glen Dr.,	Lewisville, TX, 75063	dmackie777@gmail.com	806-662-7981	Joe	joebuyer23121888@gmail.com	8066627981	Brandon Copey
JT Lead	100 Lane,	Needham, MA, 02492	jteplin@gmail.com	123-123-1456	Jacob	jteplin@gmail.com		Dock Mackie
Learning Express - Louisville #32	Learning Express louisville,	Louisville, KY, 40243	louisvilleky@learningexpress.com	502-254-7774	Linda	Louisvilleky@learningexpress.com	5022547774	Cameron C Hsieh
Little Retailer	101 Little Rd.,	New York City, NY,	support@markettime.com	430-989-4612	Little	support@markettime.com	4309894612	Dock Mackie
Markettime Lic	2100 N Stemmons Fwy,	Dallas, TX, 75207	notcindy@markettime.com	214-655-6100	Cindy	notcindy@markettime.com	2146556100	Brandon Copey
Maximum Plush	3045 Fluff Dr.,	Beverly Hills, CA,	max@markettime.com	555-444-3333	Mary	max@markettime.com		Hemal Patel
Murphco	2050 N Stemmons Fwy.,	Dallas, TX, 75207	delete3419@gmail.com	800-867-5309	Audie	delete3419@gmail.com	8008675309	Brandon Copey
New Jacob T	100 Richardson Drive.,	Dallas, MA, 02492	pmurphy@markettime.com	781-588-3113	JT (mtPay)	jacob+2@markettime.com	7815883113	Jacob Teplin
Nikola's Hola's	Hello Nik.,	Dallas, TX, 75207	nikola@jokic.com	00000000000	Nikola	Nikola@Jokic.com	00000000000	Cameron C Hsieh
Return of Da Mack	1234 Main St.,	Denver, CO, 80228	dwomack@markettime.com	555-555-5555	Dillon	dwomack+retailer@markettime.com	5555555555	Dock Mackie
SeanBalanceTest	Balance Street.,	Schenectady, NJ,	sean@getbalance.com	058-513-5036	Sean	sean@getbalance.com	0585135036	Brandon Copey
Small Retailer	101 Smallway,	Dallas, TX, 75207	support@markettime.com	817-430-9987	Small	support@markettime.com	8174309987	Jeremy Burnham
Test Customer B2B	11233 Reptime Dr.,	Carrollton, TX, 75010	dock@mktime.com	806-662-7981	Dock	dmackie77751655@gmail.com	8066627981	Brandon Copey
TestUser	1234.,	Carrollton, TX, 75010	dock@markettime.com	806-662-7981	TEST	dock123412@markettime.com	8066627981	Dock Mackie
Toys R Us	000 main st,	Marina, CA, 93933	ffff@yahoo.com	408-222-2222	joe	ffff@yahoo.com		Hemal Patel
toys r us	000 main st,	Marina, CA, 93933	ffff@yahoo.com	408-555-5555	Joe	ffff@yahoo.com		Forrest Gump
Youcantseeme	2050 N Stemmons Fwy.,	Dallas, TX, 75207	jcdelete@gmail.com	800-867-5309	John	jcdelete@gmail.com	8008675309	Brandon Copey

Report Name: 1.1 List of Customers

FILTERS CHOSEN FOR THIS REPORT:

All Retailers, All Manufacturers, All SalesPersons, All Divisions, All Order Status Codes, All RG Status Codes, All MFR Status Codes

SORT OPTIONS

EXTRA OPTIONS:

DATE RANGE: 01/01/2022 to 07/31/2022
Report ran by: OrderDate
Generated by: Experience Center
Date: 08/22/2022

In the Customers by Order Sales report, you can view your customer base in order of sales. This report slightly differs from the first in that it will pull customers based on their order history. This report also has a helpful toggle named “Show Only Customers without Order Sales Buying History” to find customers who have not ordered.

Report 1.3 – Specials, Line Lists, & Square Reports



LINE LIST -08/22/22

Adora Dolls
API Example
Aurora
Book Publishers
Boxine GmbH
Bunnies By The Bay
CoasterStone
DJECO
DM Merchandising
Doggy Dog
Evocatio
Fizz Creations
Funko LLC
Getbalance22
Glo Play
GUND
Hearthsong
Impact Photographics
Indigo Falls
Iscream
Katie Kat
Le Toy Van, Inc.
MarketTime API Example
Mindscope Products Inc.
MyManufacturer
Ooly
Plan Toys
Sample Vendor
Schylling
The Mountain

This report allows for salespersons & sales managers to run a list of Manufacturer Special Promotions, a common line list so that a salesperson can find out what manufacturer's they can sell, as well as a "Squares Report" which includes a list of Manufacturer's and areas for note taking if they print it before customer appointments.

Report 1.4 – Master Line List

Master Line List			
Manufacturer	Division	Manager	Territory
Evocatio	Division		PUE, TX, QUE, ROO, SLP, PA, SD, TAM, WV, GA, IA, TLA, CA, NC, OR, WI-16
Aurora	Division		PUE, TX, QUE, ROO, SLP, PA, SD, TAM, WV, GA, IA, NC, OR, WI-14
Adora Dolls	Division		PUE, TX, QUE, ROO, SLP, SIN, CO, PA, SD, TAM, WV, GA, IA, TLA, CA, NC, OR, WI-18

FILTERS CHOSEN FOR THIS REPORT: All Manufacturers, All SalesPersons, All Divisions,	SORT OPTIONS:	EXTRA OPTIONS: Generated by: Experience Center Date: 08/22/2022
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Report Name: 1.4 Manufacturer's Listings and Requirements

This report is similar to the Line List in the previous page, but allows for further information to be shown/filtered including detailed Manufacturer information such as guidelines & minimums, additional territory listing information and requirements.

Chapter 2: Order Sales

1. List of Orders - A list of Orders
2. Order Totals - Order Totals
3. Orders Outstanding - Orders that haven't been paid or shipped
4. Customer Sales History by Orders - Detailed customer order history
5. Monthly Totals by Orders & Invoices - Monthly breakdown of orders in totals
6. Three Range Sales Comparison Report - Sales Comparison for up to 3 date ranges.

In this chapter, you will find reports with order information & history, order sales broken down by month, as well as unpaid order history.

Report 2.1 – List of Orders by Manufacturer

Experience Center - List of Orders by Manufacturer

Filtered by OrderDate from 01/01/2022 to 07/31/2022

Adora Dolis												
Customer	Address	City	State	Zip	Salesperson	PO Number	OrderCod	Order Date	Cancel Date	Ship Date	Order Amount	Order
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Jeremy Burnham	DM7733159	R	1/5/22		1/5/22	217.00	Q
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Dock Mackie	edrasgaergaer	SR	2/14/22		2/14/22	100.00	T
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	as9910862		3/14/22		3/14/22	722.00	IC
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Dock Mackie	ST11022239849		2/11/22		2/11/22	100.00	IC
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	as2100890	W	3/22/22		3/22/22	809.00	Q
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	as4759664	W	3/30/22		3/31/22	100.00	O
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	as7690386	W	3/30/22		4/30/22	885.00	O
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	as9552606	W	4/1/22		4/1/22	2805.00	O
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	TEOSTE333	W	4/6/22		4/30/22	1111.76	O
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	as1822329	W	4/6/22		3/31/22	600.00	O
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	as4525922		4/6/22		4/6/22	297.00	IC
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	LM8400937	D	4/25/22		4/25/22	475.00	T
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	LM5495406	D	4/26/22		4/26/22	455.88	T
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	as1745626	W	5/3/22		3/31/22	700.00	T
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	as6033647	W	5/5/22	8/31/22	6/30/22	1209.00	O
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	as1745626-D	W	5/5/22		5/31/22	700.00	T
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	as5411345	W	5/6/22		3/31/22	400.00	CP
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	LM2966230	S	5/10/22		5/10/22	225.00	T
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	BC13052953400	R	5/13/22		7/31/22	100.00	T
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	BC13052253411	R	5/13/22		5/13/22	137.00	T
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	BC13052251984	R	5/13/22		5/13/22	200.00	O
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	LM8913507	R	5/17/22	8/11/22	5/17/22	1479.60	O
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	LM5512519	R	5/17/22		5/17/22	1160.00	IC
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	LM9211718	S	5/17/22		5/17/22	984.72	T
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	LM9705643	S	5/17/22		5/20/22	240.00	IC
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	LM3337727	R	5/17/22		5/17/22	469.80	T
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	LM9425415	S	5/17/22		5/17/22	854.88	T
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Dock Mackie	DM3361726	SR	5/24/22		5/24/22	337.00	IC
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Dock Mackie	ST5538797	R	5/25/22		5/25/22	259.00	O
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	as2954008	W	5/27/22		5/27/22	1000.00	T
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	LM5460879	S	5/31/22		5/31/22	205.00	CF
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	LM5151792	S	6/1/22		6/1/22	110.00	T
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	DM7550474		6/1/22		6/1/22	114.00	IC
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	VO5323110	D	6/2/22	6/30/22	6/2/22	397.00	T
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	as6048935	W	6/2/22		6/2/22	788.00	T
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Dock Mackie	LM1131443	S	6/2/22		6/2/22	165.00	T
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	ST0806237920	S	6/8/22		6/30/22	160.00	Q
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	ST0806237921	S	6/8/22		6/8/22	20.00	C
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Dock Mackie	LM8009028	S	6/8/22		6/8/22	1035.93	T
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	as2864689	W	6/8/22		6/8/22	229.50	T
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	DM3500670	R	6/14/22		6/14/22	300.00	O
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Dock Mackie	LM4025071		6/20/22		6/20/22	730.81	IC

Customer	Address	City	State	Zip	Salesperson	PO Number	OrderCod	Order Date	Cancel Date	Ship Date	Order Amount	Order
Cindy's Candy	820 Senna	Argyle	TX	76226	Cindy Persing	CP1213903	R	3/29/22		3/29/22	4259.82	T
Cindy's Candy	820 Senna	Argyle	TX	76226	Cindy Persing	CP29032230911	R	3/29/22		3/29/22	300.00	T
Cindy's Candy	820 Senna	Argyle	TX	76226	Cindy Persing	CP29032231009	R	3/29/22		3/29/22	0.00	T
Dummy Buyer	1234	Beverly	CA	90210	Hemal Patel	DB9222747	W	4/5/22		4/5/22	3999.90	O
Nikola's Hola's	Hello Nik	Dallas	TX	75207	Cameron C Hsieh	NJ8698917	W	4/15/22		4/15/22	7799.76	T
Summary for Sample Vendor											PO Count: 7	\$21,869.25

Schylling												
Customer	Address	City	State	Zip	Salesperson	PO Number	OrderCod	Order Date	Cancel Date	Ship Date	Order Amount	Order
Bill's Science Shop	3024 Galaxy	Fort Worth	TX	76112	Jeremy Burnham	MO11042239888	R	4/11/22		4/11/22	1000.00	RP
Chris Toy Store	1900 hi line	Dallas	TX	75207	Brandon Copsey	MO1404708	R	4/4/22		4/4/22	36.00	T
Cindy's Candy	820 Senna	Argyle	TX	76226	Cindy Persing	MO2844532	R	4/11/22		4/11/22	18.00	T
Dummy Buyer	1234	Aurora	CO	80014	Brandon Copsey	DB3790523	S	6/23/22		6/23/22	18.00	IC
Summary for Schylling											PO Count: 4	\$1,072.00

The Mountain												
Customer	Address	City	State	Zip	Salesperson	PO Number	OrderCod	Order Date	Cancel Date	Ship Date	Order Amount	Order
SeanBalanceTest	Balance Street	Schenectad	NJ	12345	Brandon Copsey	BC12062267542	R	6/12/22		6/12/22	70.00	O
Summary for The Mountain											PO Count: 1	\$70.00

Grand Summary for 22 Manufacturers						Total POs: 431							\$402,217.46
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The List of Orders report is a simple list of each, individual order based on your filter criteria. This is a simple report that shows customer information and order header information. This report is commonly used with filters by Manufacturer to get a simple list of all orders for that line. It can also be used with Territory filters to find all orders from a specific region.

Report 2.2 – Order Totals

Experience Center - Order Totals				
Filtered by OrderDate from 01/01/2022 to 07/31/2022				
Manufacturer Name	# of Customers	# of Orders	Avg Order	Total Amount
Adora Dolls	26	149	\$545.73	\$81,313.05
API Example	7	32	\$53.34	\$1,707.00
Aurora	12	19	\$368.91	\$7,009.34
Book Publishers	2	3	\$83.26	\$249.77
Boxine GmbH	2	4	\$297.75	\$1,191.00
Bunnies By The Bay	9	14	\$244.71	\$3,426.00
CoasterStone	1	1	\$88.50	\$88.50
DJECCO	5	14	\$1,291.89	\$18,086.50
DM Merchandising	1	1	\$1,080.00	\$1,080.00
Doggy Dog	9	25	\$143.48	\$3,587.12
Evocatio	24	79	\$2,673.02	\$211,168.80
Fizz Creations	1	1	\$33.25	\$33.25
Funko LLC	1	1	\$99.00	\$99.00
Getbalance22	3	10	\$129.20	\$1,292.00
Impact Photographics	1	1	\$1,200.00	\$1,200.00
Iscream	8	14	\$912.43	\$12,774.00
MarketTime API Example	10	37	\$452.11	\$16,727.95
My Manufacturer	8	13	\$1,231.76	\$16,012.93
Plan Toys	1	1	\$2,160.00	\$2,160.00
Sample Vendor	4	7	\$3,124.18	\$21,869.25
Schylling	4	4	\$268.00	\$1,072.00
The Mountain	1	1	\$70.00	\$70.00
Summary for 22 Manufacturer	PO Count:	431		\$402,217.46
Grand Summary for 1 Manufacturers	Total PO's:	431		\$402,217.46

<p>FILTERS CHOSEN FOR THIS REPORT: All Retailers, All Manufacturers, All SalesPersons, All SalespersonToPayID, All Divisions, All MFR Status CodesAll Reggroup SeasonsAll SalesPersonIDToPay,</p>	<p>SORT OPTIONS:</p>	<p>EXTRA OPTIONS: DATE RANGE: 01/01/2022 to 07/31/2022 Report ran by: OrderDate Generated by: Experience Center Date: 08/22/2022</p>
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Report Name: 2.2 Order Totals

This report will show you your total for each vendor for the date range you have selected. In this example above, you can see I have filtered for only Year To Date orders by Manufacturer. Similarly to the previous report, this report is commonly used with filters by Customer, Salesperson or Territory.

Report 2.3 – Orders Outstanding

Experience Center - Order Outstanding by Manufacturer												
Filtered by OrderDate from 01/01/2022 to 07/31/2022												
Adora Dolls												
Customer	Address	City	State	Zip	Salesperson	Order Date	Ship Date	PO #	Code	Order \$	Inv \$	Out \$ Inv #
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Jeremy Burriham	1/5/22	1/5/22	DM7733159	R	217.00	0.0	217.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Dock Mackie	2/14/22	2/14/22	edrasgaergaer	SR	100.00	0.0	100.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	3/14/22	3/14/22	as8910862		722.00	0.0	722.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Dock Mackie	2/11/22	2/11/22	ST11022239849		100.00	0.0	100.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	3/22/22	3/22/22	as2100890	W	809.00	0.0	809.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	3/30/22	3/31/22	as4759664	W	100.00	0.0	100.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	3/30/22	4/30/22	as7690386	W	885.00	0.0	885.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	4/1/22	4/1/22	as9552606	W	2805.00	0.0	2805.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	4/6/22	4/30/22	TEOSTE333	W	1111.76	0.0	1111.76 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	4/6/22	3/31/22	as1822329	W	600.00	0.0	600.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	4/6/22	4/6/22	as4525922		297.00	0.0	297.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	4/25/22	4/25/22	LM8400937	D	475.00	0.0	475.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	4/26/22	4/26/22	LM5495406	D	455.88	0.0	455.88 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	5/3/22	3/31/22	as1745626	W	700.00	0.0	700.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	5/5/22	6/30/22	as6033647	W	1209.00	0.0	1209.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	5/5/22	5/31/22	as1745626-D	W	700.00	0.0	700.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	5/10/22	5/10/22	LM2966230	S	225.00	0.0	225.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	5/13/22	7/31/22	BC130522534100	R	100.00	0.0	100.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	5/13/22	5/13/22	BC13052253411	R	137.00	0.0	137.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	5/13/22	5/13/22	BC13052251984	R	200.00	0.0	200.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	5/17/22	5/17/22	LM8913507	R	1479.60	0.0	1479.60 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	5/17/22	5/17/22	LM5512519	R	1160.00	0.0	1160.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	5/17/22	5/17/22	LM8211718	S	984.72	0.0	984.72 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	5/17/22	5/20/22	LM9705643	S	240.00	0.0	240.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	5/17/22	5/17/22	LM3337727	R	469.80	0.0	469.80 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	5/17/22	5/17/22	LM9425415	S	854.88	0.0	854.88 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Dock Mackie	5/24/22	5/24/22	DM3361726	SR	337.00	0.0	337.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Dock Mackie	5/25/22	5/25/22	ST538797	R	259.00	0.0	259.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	5/27/22	5/27/22	as2954008	W	1000.00	0.0	1000.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	5/31/22	5/31/22	LM5460879	S	205.00	0.0	205.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	6/1/22	6/1/22	LM5151792	S	110.00	0.0	110.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	6/1/22	6/1/22	DM7590474		114.00	0.0	114.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	6/2/22	6/2/22	VD5323110	D	397.00	0.0	397.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	6/2/22	6/2/22	as6048935	W	788.00	0.0	788.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Dock Mackie	6/2/22	6/2/22	LM1131443	S	165.00	0.0	165.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	6/8/22	6/30/22	ST08062237920	S	160.00	0.0	160.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	6/8/22	6/8/22	LM8009028	S	20.00	0.0	20.00 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Dock Mackie	6/8/22	6/8/22	LM8009028	S	1035.93	0.0	1035.93 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	6/8/22	6/8/22	as2864689	W	229.50	0.0	229.50 0
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	6/14/22	6/14/22	DM3600670	R	300.00	0.0	300.00 0

Customer	Address	City	State	Zip	Salesperson	Order Date	Ship Date	PO #	Code	Order \$	Inv \$	Out \$ Inv #
Summary for Sample Vendor										PO Count:	7	\$21,869.25

Schylling												
Customer	Address	City	State	Zip	Salesperson	Order Date	Ship Date	PO #	Code	Order \$	Inv \$	Out \$ Inv #
Chris Toy Store	1900 hi line	Dallas	TX	75207	Brandon Copsey	4/4/22	4/4/22	MO1404708	R	36.00	0.0	36.00 0
Cindy's Candy	820 Senna Drive	Argyle	TX	76226	Cindy Persing	4/11/22	4/11/22	MO2844532	R	18.00	0.0	18.00 0
Dummy Buyer	1234	Aurora	CO	80014	Brandon Copsey	6/23/22	6/23/22	DB3790523		18.00	0.0	18.00 0
Summary for Schylling										PO Count:	3	\$72.00

The Mountain												
Customer	Address	City	State	Zip	Salesperson	Order Date	Ship Date	PO #	Code	Order \$	Inv \$	Out \$ Inv #
SeanBalanceTest	Balance Street	Schenectady	NJ	12345	Brandon Copsey	6/12/22	6/12/22	BC12062267542	R	70.00	0.0	70.00 0
Summary for The Mountain										PO Count:	1	\$70.00

Grand Summary for 20 Manufacturers										Total POs:	411	Total Order	\$391,066.26
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FILTERS CHOSEN FOR THIS REPORT: All Retailers, All Manufacturers, All SalesPersons, All SalespersonToPayID, All Divisions, All RG Status Codes, All MFR Status Codes, All Regroup Seasons	SORT OPTIONS:	EXTRA OPTIONS: DATE RANGE: 01/01/2022 to 07/31/2022 Report ran by: OrderDate Generated by: Experience Center Date: 08/22/2022
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Report Name: 2.1 List of Orders by Manufacturer

The Orders Outstanding report shows a list of orders with or without invoices (depending on your choices) so you can determine what you may be missing from the Manufacturer. This report is integral to the commission tracking aspect of MarketTime and commonly used to find out what orders have not shipped and you have not been paid on yet. This report is commonly referred to as the “collections report” as agencies will run it at the end of each pay period to then download & email to their Manufacturers to follow up on previously transmitted orders that they have not received commission on.

Report 2.4 – Customer Sales Order History

Experience Center - Customer Order History								
Filtered by OrderDate from 01/01/2022 to 07/31/2022								
								SalespersonName:
BILL TO	Ari's Toy Store	No Address	Carrollton	TX	75010			
	Phone: (214) 879-8198	Fax:	Email: dock@markettime.com					
SHIP TO	Ari's Toy Store	No Address						
	Phone: (214) 879-8198	Fax:	Email:					
Bill To: Ari's Toy Store								
Contact : Alan Blumberg Phone: Fax: Notes:								
Evocatio								
PO Number	Order Code	Order Date	Ship Date	Cancel Date	Order Total	Inv Amt	Outstandin	# of Inv
ST07062250432	S	6/7/22	6/7/22		3200.00	0.00	3200.00	0
LM1170485	W	6/9/22	6/9/22		4810.00	0.00	4810.00	0
Summary for Evocatio					\$8,010.00	\$0.00	\$8,010.00	0
								SalespersonName: Brandon Cospsey
BILL TO	Big Retailer	1234 Holly Rd,	Carrollton	TX	75010			
	Phone: (806) 335-9898	Fax:	Email: jams@hotmail.com					
SHIP TO	Big Retailer	1234 Holly Rd,	Carrollton	TX	75010			
	Phone: (806) 335-9898	Fax:	Email: jams@hotmail.com					
Bill To: Big Retailer								
Contact : as,dikfjassd sdfaeawe Phone:(806) 335-9898 Fax: Notes:								
API Example								
PO Number	Order Code	Order Date	Ship Date	Cancel Date	Order Total	Inv Amt	Outstandin	# of Inv
DW2515656	R	3/25/22	3/25/22		110.00	0.00	110.00	0
DW6849113	R	3/25/22	3/25/22		23.00	0.00	23.00	0
DW9810146	R	3/25/22	3/25/22		23.00	0.00	23.00	0
DW5723977	R	3/25/22	3/25/22		55.00	0.00	55.00	0
DW9929743		3/25/22	3/25/22		9.00	0.00	9.00	0
DW7170822	R	3/25/22	3/25/22		22.00	0.00	22.00	0
DW7575157	R	3/25/22	3/25/22		12.00	0.00	12.00	0
DW1872620		3/25/22	3/25/22		15.00	0.00	15.00	0
DW3484671	SR	3/25/22	3/25/22		165.00	0.00	165.00	0
DW9150066		3/25/22	3/25/22		225.00	0.00	225.00	0
DW1943633		3/25/22	3/25/22		15.00	0.00	15.00	0
DW9616846		3/25/22	3/25/22		18.00	0.00	18.00	0
Summary for API Example					\$692.00	\$0.00	\$692.00	0
Adora Dolls								
PO Number	Order Code	Order Date	Ship Date	Cancel Date	Order Total	Inv Amt	Outstandin	# of Inv
as5411345	W	5/6/22	3/31/22		400.00	400.00	0.00	1
LM2966230	S	5/10/22	5/10/22		225.00	0.00	225.00	0
BC130522534100	R	5/13/22	5/13/22		100.00	0.00	100.00	0
as1745626-D	W	5/5/22			700.00	0.00	700.00	0
BC13052253411	R	5/13/22	5/13/22		137.00	0.00	137.00	0
BC13052251984	R	5/13/22	5/13/22		200.00	0.00	200.00	0
LM8913507	R	5/17/22	5/17/22	8/11/22	1479.60	0.00	1479.60	0
LM5512519	R	5/17/22	5/17/22		1160.00	0.00	1160.00	0
LM9211718	S	5/17/22	5/17/22		984.72	0.00	984.72	0
LM9705643	S	5/17/22	5/20/22		240.00	0.00	240.00	0
LM3337727	R	5/17/22	5/17/22		469.80	0.00	469.80	0
LM9425415	S	5/17/22	5/17/22		854.88	0.00	854.88	0
as4759664	W	3/30/22	3/31/22		100.00	0.00	100.00	0
as7690386	W	3/30/22	3/30/22		885.00	0.00	885.00	0
as9552606	W	4/1/22	4/1/22		2805.00	0.00	2805.00	0

This report shows your customers with each order they've written depending on your filters used. Salespersons will commonly run this report pre-buyer appointment to find out what their customer has ordered in the past, and plan for future bookings

Report 2.5 – Monthly Totals by Order & Invoices

Experience Center - Monthly Totals by Orders & Invoices by Manufacturer Powered By Reptime

Adora Dolls														
Customer/Salesre	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTALS	
Big Retailer	0	0.00	0.00	2,516.00	5,744.64	10,065.00	3,158.50	3,453.00	4351.0	0.00	0.00	0.00	0.00	29,288.14
Brandon Copsay	I	0.00	0.00	0.00	0.00	400.00	0.00	1,094.00	0.0	0.00	0.00	0.00	0.00	1,494.00
Chris Toy Store	O	0.00	0.00	549.00	0.00	0.00	540.00	0.00	0.00	0.00	0.00	0.00	0.00	1,089.00
Brandon Copsay	I	0.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	0.00	0.00
DMC Buyers	O	137.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	0.00	137.00
Brandon Copsay	I	0.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	0.00	0.00
Dock's Aquarium	O	0.00	0.00	0.00	0.00	1,187.00	0.00	1,379.50	337.0	0.00	0.00	0.00	0.00	2,903.50
Brandon Copsay	I	0.00	0.00	0.00	0.00	1,100.00	0.00	0.0	0.00	0.00	0.00	0.00	0.00	1,100.00
Dock's Gift Shop	O	0.00	0.00	0.00	0.00	0.00	1,112.00	111.00	0.0	0.00	0.00	0.00	0.00	1,223.00
Brandon Copsay	I	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Dummy Buyer	O	0.00	0.00	0.00	0.00	1,487.00	4,000.00	111.00	0.0	0.00	0.00	0.00	0.00	5,598.00
Brandon Copsay	I	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Nikola's Hala's	O	0.00	0.00	0.00	435.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	435.00
Cameron C. Hsieh	I	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	0.00
Cindy Persing	O	0.00	0.00	0.00	987.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	987.00
Cindy Persing	I	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	0.00
Cindy's Candy	O	1,260.00	0.00	0.00	0.00	0.00	450.00	0.00	0.0	0.00	0.00	0.00	0.00	1,710.00
Cindy Persing	I	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	0.00
Gift Retailer	O	0.00	0.00	0.00	0.00	0.00	0.00	2000.00	0.00	0.00	0.00	0.00	0.00	2,000.00
Dillon Wornack	I	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Big Retailer	O	0.00	200.00	0.00	0.00	596.00	4,324.24	1,427.00	0.0	0.00	0.00	0.00	0.00	6,547.24
Dock Mackie	I	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Dock's Toy Store	O	356.98	2,050.00	0.00	0.00	2,066.94	0.00	0.00	1667.0	0.00	0.00	0.00	0.00	6,140.92
Dock Mackie	I	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Dummy Test Buyer	O	0.00	0.00	0.00	0.00	440.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	440.00
Dock Mackie	I	0.00	0.00	0.00	0.00	400.00	40.00	0.00	0.00	0.00	0.00	0.00	0.00	440.00
Fake MarketTime	O	1,525.00	985.00	222.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	2,732.00
Dock Mackie	I	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
havlan and west	O	0.00	2,800.00	0.00	0.00	337.00	1,260.00	0.00	0.0	0.00	0.00	0.00	0.00	4,397.00
Dock Mackie	I	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Little Retailer	O	0.00	0.00	0.00	0.00	0.00	0.00	374.00	0.0	0.00	0.00	0.00	0.00	374.00
Dock Mackie	I	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TestUser	O	0.00	67.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	67.00
Dock Mackie	I	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
toys r us	O	0.00	0.00	0.00	0.00	0.00	0.00	850.00	2880.00	0.00	0.00	0.00	0.00	3,730.00
Fornst Guamp	I	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Bless Bunnies	O	0.00	354.00	0.00	0.00	237.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	591.00
Hemal Patel	I	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Dummy Buyer	O	0.00	0.00	0.00	370.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	370.00
Hemal Patel	I	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Example Retailer	O	0.00	0.00	0.00	0.00	0.00	0.00	374.00	0.0	0.00	0.00	0.00	0.00	374.00
Hemal Patel	I	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Grand Summary for 24 Manufacturer Order Total: \$425,805.21 Invoice Total: \$34,163.95

<p>FILTERS CHOSEN FOR THIS REPORT: All Retailers, All Manufacturers, All SalesPersons, All SalespersonToPayID, All Divisions, All FC Status Codes, All MFR Status Codes, All Reggroup Seasons</p>	<p>SORT OPTIONS:</p>	<p>EXTRA OPTIONS: Generated by: Experience Center Date: 08/22/2022</p>
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Report Name: 2.5 Monthly Totals by Orders & Invoices

This report will show a monthly breakdown of orders by totals with invoice totals. Sales managers and sales reps alike will use this report to gauge performance by line and can be used to spot trends in the buying cycles of their customers.

Report 2.6 – Multi-Range Sales Comparison Report

Experience Center - Two Range Sales Comparison									
Filtered by - OrderDate from 01/01/2021 to 07/31/2021 - OrderDate from 01/01/2022 to 07/31/2022									
Manufacturer	# Orders	Total Amount	% of Tot	Avg	# Orders	Total Amount	% of Tot	Avg	% Chg
Adora Dolls	0	0.00	0.0	0.00	149	81,313.05	20.2	545.73	100.00
API Example	0	0.00	0.0	0.00	32	1,707.00	0.4	53.34	100.00
Aurora	2	116.00	6.5	58.00	19	7,009.34	1.7	368.91	5,942.53
Book Publishers	0	0.00	0.0	0.00	3	249.77	0.1	83.26	100.00
Boxine GmbH	1	56.00	3.1	56.00	4	1,191.00	0.3	297.75	2,026.79
Brandwise API Example	0	0.00	0.0	0.00	7	21,869.25	5.4	3,124.18	100.00
Bunnies By The Bay	1	66.00	3.7	66.00	14	3,426.00	0.9	244.71	5,090.91
CoasterStone	0	0.00	0.0	0.00	1	88.50	0.0	88.50	100.00
DJECO	1	10.00	0.6	10.00	14	18,086.50	4.5	1,291.89	180,765.00
DM Merchandising	0	0.00	0.0	0.00	1	1,080.00	0.3	1,080.00	100.00
Doggy Dog	0	0.00	0.0	0.00	25	3,587.12	0.9	143.48	100.00
Evocatio	1	375.00	20.9	375.00	79	211,168.80	52.5	2,673.02	56,211.68
Fizz Creations	0	0.00	0.0	0.00	1	33.25	0.0	33.25	100.00
Funko LLC	0	0.00	0.0	0.00	1	99.00	0.0	99.00	100.00
Getbalance22	0	0.00	0.0	0.00	10	1,292.00	0.3	129.20	100.00
Impact Photographics	1	28.00	1.6	28.00	1	1,200.00	0.3	1,200.00	4,185.71
Indigo Falls	1	858.00	47.8	858.00	0	0.00	0.0	0.00	-100.00
Iscream	0	0.00	0.0	0.00	14	12,774.00	3.2	912.43	100.00
MarketTime API Example	0	0.00	0.0	0.00	37	16,727.95	4.2	452.11	100.00
MyManufacturer	0	0.00	0.0	0.00	13	16,012.93	4.0	1,231.76	100.00
Ooly	1	285.00	15.9	285.00	0	0.00	0.0	0.00	-100.00
Plan Toys	0	0.00	0.0	0.00	1	2,160.00	0.5	2,160.00	100.00
Schylling	0	0.00	0.0	0.00	4	1,072.00	0.3	268.00	100.00
The Mountain	0	0.00	0.0	0.00	1	70.00	0.0	70.00	100.00
Summary for Manufacturers	9	\$1,794.00		\$199.33	431	\$402,217.46		\$933.22	22,320.15

<p>FILTERS CHOSEN FOR THIS REPORT: All Retailers, All Manufacturers, All SalesPersons, All SalespersonToPayID, All Divisions, All MFR Status Codes, All Reggroup Seasons</p>	<p>SORT OPTIONS:</p>	<p>EXTRA OPTIONS: DATE RANGE: Filtered by - OrderDate from 01/01/2021 to 07/31/2021 - OrderDate from 01/01/2022 to 07/31/2022 Report ran by: OrderDate Generated by: Experience Center Date: 09/22/2022</p>
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Report Name: 3.6 Two Range Sales Comparison

This is one of the most popular reports in MarketTime as it allows you to compare sales between multiple date ranges to find out if you're up or down. This report has excellent flexibility as you can group by Manufacturer, Salesperson or Customer in the filters. In this example, this is a comparison of current YTD to previous YTD. The previous year is on the left, while the current year is on the right and you can see in the % difference if you are up or down from last year. One of the popular uses of this report is to rank your customers best to worst, as you can set the grouping filter to Bill To customer, and sort largest to smallest by order total. When selecting your date range, you only need to set the current date range and the second date range will pre-select the previous year for the same range.

Report 2.7 – Salesperson Group Comparisons

Experience Center -Repgroup Sales Comparison by Customer			
Filtered by OrderDate from 01/01/2022 to 07/31/2022			
No Group		# Of Orders	Order Total # of Manufacturer
Customer Ranking For Forrest Gump			
1	toys r us	4	\$4,775.20 4
2	Big Retailer	1	\$1,080.00 1
Order SubTotal for Forrest Gump (5 orders)			\$5,855.20 2
Customer Ranking For Cameron C Hsieh			
1	Nikola's HOLA's	2	\$8,234.76 2
2	Learning Express - Louisville #431	1	\$1,600.00 1
3	Chris' Gifts	3	\$1,560.00 1
Order SubTotal for Cameron C Hsieh (6 orders)			\$11,394.76 2
Customer Ranking For Hemal Patel			
1	Toys R Us	4	\$8,584.40 2
2	Dummy Buyer	4	\$5,010.60 4
3	Bless Bunnies	9	\$3,418.97 6
4	Example Retailer	1	\$374.00 1
5	Maximum Plush	1	\$252.99 1
6	Cindy Persing	1	\$190.00 1
7	Dummy Test Buyer CLOSED	1	\$0.00 1
Order SubTotal for Hemal Patel (21 orders)			\$17,830.96 4
Customer Ranking For Brandon Copsey			
1	Big Retailer	88	\$51,838.36 11
2	Dummy Buyer	17	\$10,374.80 5
3	Dock's Gift Shop	10	\$8,775.49 6
4	Ari's Toy Store	2	\$8,010.00 1
5	Test Customer B2B	7	\$5,300.60 5
6	Joe Buyer	2	\$4,738.00 2
7	Test - Tim's Demo Test	1	\$3,975.00 1
8	Chris Toy Store	10	\$3,911.80 5
9	Dock's Aquarium Shop	3	\$2,566.50 1
10	MarketTime	1	\$1,800.00 1
11	SeanBalanceTest	10	\$1,762.00 4
12	Markettime Llc	1	\$380.00 1
13	Example Retailer	1	\$252.99 1
14	DMC Buyers	1	\$137.00 1
15	Chris' Gifts	1	\$40.00 1
16	Murphco	1	\$4.00 1
17	Youcantseeme	1	\$4.00 1
Order SubTotal for Brandon Copsey (157 orders)			\$103,870.54 6
Customer Ranking For Jacob Teplin			
1	New Jacob T	46	\$17,939.55 7
2	Chris' Gifts	1	\$60.00 1
3	JacobT (Bill To)	2	\$14.00 1
Order SubTotal for Jacob Teplin (49 orders)			\$18,013.55 2
Customer Ranking For Cindy Persing			
1	Cindy's Candy	18	\$8,017.82 11
2	Toy Store	1	\$2,160.00 1
3	Cindy Persing	1	\$987.00 1
Order SubTotal for Cindy Persing (20 orders)			\$11,164.82 2

This report is helpful to show your customers ranked by sales & by salesperson. This report is commonly used by sales managers to run a simple report ranking their customers by salesperson

Report 2.7 continued

No Group		# Of Orders	Order Total	# of Manufacturer
Customer Ranking For Dock Mackie				
1	Fake MarketTime Buyer	18	\$24,834.00	4
2	Big Retailer	32	\$21,794.55	9
3	TestUser	4	\$7,911.99	2
4	Dock's Toy Store	16	\$7,259.58	7
5	havlan and west	19	\$6,562.00	4
6	JacobT (Bill To)	1	\$1,900.00	1
7	JT Lead	3	\$1,540.00	2
8	Return of Da Mack	1	\$1,500.00	1
9	Dummy Test Buyer CLOSED	2	\$575.00	2
10	Little Retailer	1	\$374.00	1
11	Toy Store	1	\$176.00	1
12	Chris' Gifts	1	\$10.00	1
Order SubTotal for Dock Mackie (99 orders)			\$74,437.12	5
Customer Ranking For Jeremy Burnham				
1	Bill's Science Shop	35	\$147,958.11	9
2	Dock's Gift Shop	8	\$4,861.30	3
3	Emily's Toy Store	7	\$2,407.00	2
4	ClarusTESTEST	4	\$1,166.00	2
5	GetBalance Test Buyer	6	\$862.00	3
6	PPP Test Retailer1	2	\$748.00	1
7	Dummy Test Buyer CLOSED	4	\$563.00	4
8	Example Retailer	2	\$444.10	2
9	Small Retailer	1	\$374.00	1
10	Big Retailer	1	\$217.00	1
11	Colorado Buyer	4	\$50.00	1
Order SubTotal for Jeremy Burnham (74 orders)			\$159,650.51	5
Order Sub Total for No Group (431 Orders)			\$402,217.46	5
Grand Total : 44 Retailers		431 Orders	\$402,217.46	12

FILTERS CHOSEN FOR THIS REPORT: All Retailers, All Manufacturers, All SalesPersons, All SalespersonToPayID, All Divisions, All RG Status Codes, All MFR Status Codes, All Reprgroup Seasons	SORT OPTIONS:	EXTRA OPTIONS: DATE RANGE: 01/01/2022 to 07/31/2022 Report ran by: OrderDate Generated by: Experience Center Date: 08/22/2022
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Report Name: 2.7 Order Sales / RepGroup Sales

Chapter 3: Item Sales

1. Top Selling Items – Item ranking by sales
2. Monthly Item Sales – Item sales by month

In this chapter you will find a comprehensive breakdown of item sales and information on individual item sales performance.

Report 3.1 – Top Selling Items

Experience Center - Top Selling Items

Filtered by OrderDate from 01/01/2022 to 07/31/2022

Rank #	Item Number	Manufacturer	Description	Unit Qty	UPC	Unit Price	# Sold	Sold \$	% Sold	# of POs
1	20013015	Adora Dolls	Love & Joy	1	10475130157	40	1654	72,040	7.92	76
2	20014025	Adora Dolls	Blooming Hearts -	1	10475140255	18.5	807	15,019.5	3.86	65
3	20015005	Adora Dolls	Piece of Cake	1	10475150056	50	240	11,900	1.15	59
4	1001	MarketTime API	Coffee Mug	2	774322101126	15	1248	18,720	5.98	45
5	20016004	Adora Dolls	Enchanted	1	10475160048	50	152	7,600	0.73	42
6	20016008	Adora Dolls	Sweet Cheeks	1	10475160086	50	132	6,560	0.63	37
7	56492	Evocatio	Patchwork Denim	1	EVOC56492	25	240	4,745	1.15	35
8	56347	Evocatio	Bell Bottoms	1		20	165	3,300	0.79	33
9	21932	Adora Dolls	Be Bright Doll -	1	10475219326	25	382	9,550	1.83	31
10	67938	Evocatio	Beaded Sweetheart	1		1,600	133	212,800	0.64	29
11	e627846	Evocatio	Plant Tee	1		5	258	834	1.24	28
12	208548	Doggy Dog	Plush dog toy with	1		8	246	1,968	1.18	25
13	97867	Evocatio	Abstract	1		12	248	2,976	1.19	23
14	20016013	Adora Dolls	Flora - Outfit Only*	1	10475160130	18.5	62	1,147	0.30	23
15	56398	Evocatio	High Rise Wide Leg	1		1	409	409	1.96	22
16	20016014	Adora Dolls	Circus Fun - Outfit	1	10475160147	18.5	121	2,238.5	0.58	20
17	1002	MarketTime API	T-Shirt	1	72527273070	10	42	420	0.20	20
18	101L-01-1-SM -	API Example	Ladies Premium	1	70258120	15	81	1,215	0.39	19
19	9310 - [Deleted]	API Example	Snackers rejoice.	1		2	75	150	0.36	18
20	1002	My Manufacturer	T-Shirt	1	72527273070	10	66	690	0.32	17
21	22144	Adora Dolls	Be Bright Bear Bag	1	10475221442	5	245	1,225	1.17	16
22	56382	Evocatio	Denim Jumpsuit	1		22	120	2,640	0.57	15
23	100430	Bunnies By The Bay	Little Nibble - gray	1	843584013994	11	134	1,474	0.64	14
24	23487 - [Deleted]	Evocatio	tufted	1		150	96	14,400	0.46	14
25	151100	Bunnies By The Bay	Bun Bun Bye Bye	1	843584005098	8	340	2,720	1.63	14
26	1003	My Manufacturer	Lion King Toy	1	72527273070	8	90	720	0.43	13
27	9516	API Example	Newest to the	1		2	13	26	0.06	13
28	56472	Evocatio	Midrise Ripped	1		20	105	2,100	0.50	12
29	201220935	Adora Dolls	PlayTime Baby -	1	10475209358	20	100	2,000	0.48	12
30	203458	Doggy Dog	Blue 8" Chew	1		3	258	774	1.24	11
31	21936	Adora Dolls	Be Bright Doll -	1	10475219364	25	79	1,975	0.38	11
32	9526	API Example	Newest to the	1		2	12	24	0.06	11
33	14384	Aurora	13" APPALOOSA	1	092943143845	11.25	140	1,567.5	0.67	10
34	1001	My Manufacturer	Coffee Mug	2	774322101126	15	372	5,580	1.78	10
35	219112	Adora Dolls	Sunshine Friend	1	10475191127	12.99	132	1,714.68	0.63	10
36	56923	Evocatio	Fringe Skinny Jeans	1		25	120	3,000	0.57	10
37	15903	Aurora	8.5" GRINCH DOOD	1	092943159037	7.5	242	1,764	1.16	9
38	15911	Aurora	11" CAT IN THE	1	092943159112	7.5	56	420	0.27	9
39	DD03400	DJECO	Snowglobe	3	3070900034006	25	291	7,275	1.39	9
40	56238	Evocatio	Black Ankle Jeans	1		18	18	326	0.09	9
41	9420 - [Deleted]	API Example	Our original flavor	1		1	9	9	0.04	9
42	AgedWhiteCheddar	API Example	When it comes to	1		1	9	13	0.04	9
43	10000719	Boxine GmbH	Torniebox Starter	1	840147402295	16.5	54	891	0.26	9
44	201220936	Adora Dolls	PlayTime Baby -	1	10475209365	20	457	9,140	2.19	9

Rank #	Item Number	Manufacturer	Description	Unit Qty	UPC	Unit Price	# Sold	Sold \$	% Sold	# of POs
233	112421417	Book Publishers	Longer Book Title 6	1		9.99	1	9.99	0.00	1
234	112421418	Book Publishers	Longer Book Title 7	1		10.99	8	87.92	0.04	1
235	30307	Aurora	8" CHIHUAHUA PET	1	092943303072	7.3	12	87.6	0.06	1
236	103482	The Mountain	Graphic Tee - Adult	1		0	2	0	0.01	1
237	1034821	The Mountain	Graphic Tee - Adult	1	807158113879	10	7	70	0.03	1
238	CR	CoasterStone	CAR COASTERS 2-	1	022895149107	3	11	33	0.05	1
239	LSRD	CoasterStone	ROUND COASTERS	1	022895200617	9.25	6	55.5	0.03	1
240	20603004	Adora Dolls	Small Umbrella	1	10475630046	8.5	10	85	0.05	1
241	770-083	Iscream	ICEE BLUE	1	810007969312	50	5	250	0.02	1
242	5105	Plan Toys	DANCING	1	8854740051050	15	144	2,160	0.69	1
243	143753	Evocatio	Two Tone	1	EVOC143753	120	1	120	0.00	1
244	143754	Evocatio	Turquoise	1	EVOC143754	25	1	25	0.00	1
245	2020914	Adora Dolls	Workout Chic	1	10475209143	50	5	250	0.02	1
246	1010027	The Mountain	Graphic Tee - Adult	1	807158384989	15	1	15	0.00	1
247	78214	Evocatio	Tufted Cylinder	1		100	8	800	0.04	1
248	HMPC-RASS	DM Merchandising		1	722950347072	10	36	360	0.17	1
249	SNSSET-SD	DM Merchandising		1	722950347881	15	48	720	0.23	1
250	78654	Evocatio	Mid Century	1		125	5	625	0.02	1
Grand Summary							20,880.00	\$649,287.65	100.00	1420

This report will show you top selling items in the date range specified. This report allows you to choose the number of items you'd like to display in the ranking as well. You must use the Sorting function to apply the ranking. Many salespersons will use the Sort by # of PO's to find which items are appearing on the most orders as a great indicator for top selling items. Using the Manufacturer filter will be helpful to find top selling items by line, and using the Territory filter will help find top selling items by region. Salesperson will also commonly use the Retailer filter to find top selling items for a specific customer before or during a meeting with a buyer.

Report 3.2 – Monthly Item Sales

Experience Center-Monthly Item Sales & Count by
 Filtered by OrderDate from 01/01/2022 to 07/31/2022

Item # / Description	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
123142341	\$ 0	0	10	0	0	0	0	0	0	0	0	0	\$10.00
New Test Item	# 0	0	1	0	0	0	0	0	0	0	0	0	1
12314TEST	\$ 19.98	0	0	0	0	0	0	0	0	0	0	0	\$19.98
TEST ITEM	# 2	0	0	0	0	0	0	0	0	0	0	0	2
1234	\$ 0	0	0	0	79.96	0	0	0	0	0	0	0	\$79.96
TEST ITEM	# 0	0	0	0	4	0	0	0	0	0	0	0	4
20013015	\$ 640	1,500	300	1,200	6,700	3,850	3,600	0	0	0	0	0	\$17,790.
Love & Joy FULL ITEM DESCRIPTION.	# 16	30	6	24	134	77	72	0	0	0	0	0	359
20014025	\$ 111	2,812	740	1,406	4,181	2,571.5	407	0	0	0	0	0	\$12,228.
Blooming Hearts - Outfit Only*	# 6	152	40	76	226	139	22	0	0	0	0	0	661
20015005	\$ 600	800	1,400	2,000	2,250	1,850	1,500	0	0	0	0	0	\$10,400.
Piece of Cake	# 12	16	28	40	45	37	30	0	0	0	0	0	208
20016004	\$ 100	0	300	1,100	800	2,000	800	0	0	0	0	0	\$5,100.0
Enchanted	# 2	0	6	22	16	40	16	0	0	0	0	0	102
20016008	\$ 100	0	200	240	900	1,900	1,100	0	0	0	0	0	\$4,440.0
Sweet Cheeks	# 2	0	4	6	18	38	22	0	0	0	0	0	90
20016013	\$ 0	37	296	37	148	148	333	0	0	0	0	0	\$999.00
Flora - Outfit Only*	# 0	2	16	2	8	8	18	0	0	0	0	0	54
20016014	\$ 0	0	185	37	444	37	277.5	0	0	0	0	0	\$980.50
Circus Fun - Outfit Only*	# 0	0	10	2	24	2	15	0	0	0	0	0	53
201220935	\$ 0	0	80	80	800	600	80	0	0	0	0	0	\$1,640.0
PlayTime Baby - Little Princess	# 0	0	4	4	40	30	4	0	0	0	0	0	82
201220936	\$ 0	0	0	80	80	340	100	0	0	0	0	0	\$600.00
PlayTime Baby - Little Prince	# 0	0	0	4	4	17	5	0	0	0	0	0	30
201220937	\$ 0	0	0	80	0	40	140	0	0	0	0	0	\$260.00
PlayTime Baby - Little Princess - Dk.	# 0	0	0	4	0	2	7	0	0	0	0	0	13
201220939	\$ 0	76	0	38	0	228	0	0	0	0	0	0	\$342.00
3 Pc. Layette Set - Pink	# 0	8	0	4	0	24	0	0	0	0	0	0	36
201220940	\$ 0	0	0	38	0	0	0	0	0	0	0	0	\$38.00
3 Pc. Layette Set - Blue	# 0	0	0	4	0	0	0	0	0	0	0	0	4
20203001	\$ 0	0	0	80	0	80	0	0	0	0	0	0	\$160.00
PlayTime Baby - Flower	# 0	0	0	4	0	4	0	0	0	0	0	0	8
20203003	\$ 0	0	80	80	0	0	0	0	0	0	0	0	\$160.00
PlayTime Baby - Dot	# 0	0	4	4	0	0	0	0	0	0	0	0	8
20203004	\$ 0	640	0	0	0	160	0	0	0	0	0	0	\$800.00
PlayTime Baby - Pink	# 0	32	0	0	0	8	0	0	0	0	0	0	40
2020907	\$ 0	500	0	0	0	0	0	0	0	0	0	0	\$500.00
Daisy Delight	# 0	10	0	0	0	0	0	0	0	0	0	0	10

Item # / Description	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
103482	\$ 0	0	0	0	0	0	0	0	0	0	0	0	\$0.00
Graphic Tee - Adult Unisex	# 0	0	0	0	0	2	0	0	0	0	0	0	2
1034821	\$ 0	0	0	0	0	70	0	0	0	0	0	0	\$70.00
Graphic Tee - Adult Unisex	# 0	0	0	0	0	7	0	0	0	0	0	0	7
Summary for: for total 241 items	\$ \$28,17	\$40,101.	\$40,236.	\$33,48	\$45,031.0	\$190,219.	\$27,096.0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$404,36
	# 1,279	1,813	1,656	940	2,009	3,138	1,385	0	0	0	0	0	12,220
Grand Summary for 1	Total Quantity's : 12220											\$404,369.89	

FILTERS CHOSEN FOR THIS REPORT: All Retailers, All Manufacturers, All SalesPersons, All Divisions, All RG Status Codes, All MFR Status Codes	SORT OPTIONS:	EXTRA OPTIONS: DATE RANGE:01/01/2022 to 07/31/2022 Report ran by :OrderDate Generated by :Experience Center Date: 08/22/2022
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Report Name: 3.2 Monthly Item's Sales & Count

This report will show an item sales breakdown by month with item sales quantity included. Sales managers will commonly use this report to spot trends and provide feedback to their vendor partners.

Chapter 4: Order Payment

1. Check Log Statement - List of check logs successfully posted
2. Company Commission Summary - Sales agency commission summary by manufacturers or salespeople
3. Salesperson Commission Statement - Individual salesperson commission statement for record keeping
4. Balance Checks with Posted Commissions - Reconciliation report to balance check total versus the posted commissions
5. Commission Balance Report - List of posted commissions to cross reference with manufacturers commissions statement
6. Monthly totals by Invoices & Commissions - Monthly breakdown of orders by invoice and commission totals
7. Commission Outstanding - List of orders which have an invoice posted but no commissions yet to match. This report is utilized as collections to check on any pending commissions.
8. Salesperson Commission Summary Statement - Summarized list of commission payments to give to each salesperson within given date range

In this chapter, you will receive statements showing commission information and breakdowns as well as commission payment and outstand commission summaries.

Report 4.1 – Check Log Statement

Experience Center - Check Log Statement										
Filtered by commissionPayDate from 01/01/2022 to 07/31/2022										
No.	Manufacturer	Check #	Check \$	Date Received	Comm Date	Comm \$	Adj \$	Actual Comm \$	Statement Group	Check Status
1	Adora Dolls	ADOR322	1,000.00	4/11/22	4/30/22	1,000.00	865.00	135.00	April 2022	COMPLETE
2	Adora Dolls	ADOR322	111.00	4/11/22	4/11/22	111.00	96.45	14.55	April 2022	COMPLETE
3	Adora Dolls	ADOR422	1,000.00	5/6/22	5/31/22	1,000.00	940.00	60.00	May 2022	COMPLETE
4	Adora Dolls	ADOR422	440.00	5/19/22	5/20/22	440.00	0.00	0.00	May 2022	OPEN
5	Adora Dolls	3423423423	1,000.00	5/25/22	5/31/22	1,000.00	835.00	165.00	May 2022	COMPLETE
6	Adora Dolls	ADOR422	400.00	5/24/22	5/24/22	400.00	0.00	0.00	May 2022	OPEN
7	Adora Dolls	ADOR622	11,111.00	7/22/22	7/31/22	11,111.00	0.00	0.00	July 2022	OPEN
8	Schylling	0212	240.00	4/7/22	4/15/22	240.00	0.00	240.00	April 2022	COMPLETE
Summary		8 Check's	\$15,302.0			\$15,302.00	\$2,736.45	\$614.55		

FILTERS CHOSEN FOR THIS REPORT: All Manufacturers	SORT OPTIONS:	EXTRA OPTIONS: DATE RANGE: 01/01/2022 to 07/31/2022 Report ran by: commissionPayDate Generated by: Experience Center Date: 08/22/2022
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Report Name: 4.1 Order Payment / Check Log statement

This report will be helpful to see a list of check's logged in MarketTime which are successfully posted, including their status and all other pertinent check details.

Report 4.2 – Company Commission Summary

Experience Center - Company Commission Summary						
Filtered by commissionPayDate from 01/01/2022 to 07/31/2022						
#	Company	Invoice Total	Comm %	Comm Paid	Company	Due to Rep
1	Adora Dolls	2,497.00	15.00	374.55	208.35	166.20
2	Schylling	1,596.00	15.04	240.00	93.26	146.74
		\$4,093.00		\$614.55	\$301.61	\$312.94

FILTERS CHOSEN FOR THIS REPORT: All Retailers, All Manufacturers, All SalesPersons, All Divisions, All RG Status Codes., All MFR Status Codes	SORT OPTIONS:	EXTRA OPTIONS: DATE RANGE: 01/01/2022 to 07/31/2022 Report ran by: commissionPayDate Generated by: Experience Center Date: 08/22/2022
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Report Name: 4.2 Company Commission Summary

This report provides a sales agency commission summary by Manufacturer or Salesperson. This report is commonly used by agency administrators to provide a summary of commissions posted to the agency principals.

Report 4.3 – Salesperson Commission Statement

Experience Center - Salesperson Commission Statement												
Filtered by commissionPayDate from 01/01/2022 to 07/31/2022												
JEREMY BURNHAM LITTLE ROCK, AR, 72206											PAY PERIOD 01/01/2022 -	
MANUFACTURER: ADORA DOLLS												
Customer	City, ST -	PO	OrderDat	Code	Order \$	Invoice #	Inv	Inv \$	CommPaid	% Split%	Due To Rep	Status
Dock's Gift Shop	Carrollton, TX-75010	DM8488880	4/11/22	D	997	123124	4/10/22	900	135	15.0 66.0	89.1	INVOICE
Dock's Gift Shop	Carrollton, TX-75010	DM8488880	4/11/22	D	997	5434	4/10/22	97	14.55	15.0 66.0	9.603	INVOICE
Summary for Adora Dolls					Sub-Total			\$997.00	\$149.55		\$98.70	
					Avg.			\$498.50	\$74.78		\$49.35	
					% of Total			49.04%	41.87%		41.87%	
MANUFACTURER: SCHYLLING												
Customer	City, ST -	PO	OrderDat	Code	Order \$	Invoice #	Inv	Inv \$	CommPaid	% Split%	Due To Rep	Status
Bill's Science Shop	Fort Worth, TX-	MO11042239888	4/11/22	R	1,000	3000505065	4/11/22	1,000	150	15.0 66.0	99	INVOICE
Buyer One - Shiploc#2	Dallas, TX-36535	BO6637645	9/1/21	W	36	513851	8/31/21	380	57.6	15.16 66.0	38.016	INVOICE
Summary for Schylling					Sub-Total			\$1,036.00	\$207.60		\$137.02	
					Avg.			\$518.00	\$103.80		\$68.51	
					% of Total			50.96%	58.13%		58.13%	
Grand Summary For : 2 Total					Total			\$2,033.00	\$357.15		\$235.72	
3 Orders/ 3 Customer					Avg.			\$508.25	\$89.29		\$59.29	
					% of Total			100%	100%		100%	
Order Codes % Breakdown by Order Total					Misc Adjustments			Gross Commission				
ROAD (R) : 49.19								\$235.72				
DIRECT (D) : 49.04								Adjustments				
WEB (W) : 1.77								\$0.00				
								Net Pay this Period				
								\$235.72				
								YTD Commission				
								\$235.72				
								YTD Adjustments				
								\$0.00				
								Net YTD Commission				
								\$235.72				
								Total : \$0.00				
								Total : \$0.00				
								Total : \$0.00				
								Total : \$0.00				

This report provides an individual salesperson's commission statement with detailed order, invoice & commission data. This report is commonly sent to salespersons with their paychecks to show them exactly what they're being paid commission on.

Report 4.4 – Balance Checks with Posted Commissions

Experience Center - Balance Checks with Posted Commissions
 Filtered by commissionPayDate from 01/01/2022 to 07/31/2022

No.	Manufacturer	Check #	Comm Date	Comm Amt	Adjustment \$	Actual Comm	Diff \$	Posted \$	Rep Paid	CompPai
1	Adora Dolls	ADOR322	4/30/22	1,000.00	865.00	135.00	0.00	135.00	45.90	89.10
2	Adora Dolls	ADOR322	4/11/22	111.00	96.45	14.55	-0.00	14.55	4.95	9.60
3	Adora Dolls	ADOR422	5/31/22	1,000.00	940.00	60.00	0.00	60.00	42.00	18.00
4	Adora Dolls	ADOR422	5/20/22	440.00	0.00	440.00	0.00	0.00	0.00	0.00
5	Adora Dolls	3423423423	5/31/22	1,000.00	835.00	165.00	0.00	165.00	115.50	49.50
6	Adora Dolls	ADOR422	5/24/22	400.00	0.00	400.00	0.00	0.00	0.00	0.00
7	Adora Dolls	ADOR622	7/31/22	11,111.00	0.00	11,111.00	0.00	0.00	0.00	0.00
8	Schylling	0212	4/15/22	240.00	0.00	240.00	0.00	240.00	93.26	146.74
Summary				\$15,302.00	\$2,736.45	\$12,565.55		\$614.55		

FILTERS CHOSEN FOR THIS REPORT: All Manufacturers	SORT OPTIONS:	EXTRA OPTIONS: DATE RANGE: 01/01/2022 to 07/31/2022 Report ran by : commissionPayDate Generated by : Experience Center Date: 08/23/2022
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Report Name: 4.4 Balance Checks with Posted Commissions

This report is commonly used to reconcile checks versus posted commissions so that agency administrators know they've entered in the correct commission data they've received from the Manufacturer.

Report 4.5 – Commission Balance Report

Experience Center - Commission Balance Report									
Filtered by commissionPayDate from 01/01/2022 to 07/31/2022									
CHECK DETAIL	Check Number :	ADOR322	Invoice List for MFG :		Adora Dolls		Check Received :	4/11/22	
	Date Commissioned :	4/11/22	Check Commission Amount :		\$111.00		Adjustment :	\$96.45	
	Adjustment Amount :	\$14.55	Invoice Commission :		\$14.55		Difference :	(\$0.00)	
Retailer	PO #	Invoice #	Invoice \$	Commission %	Salesperson To	Rep %	SP Split1 [Rep%]	SP Split2 [Rep%]	Commission \$
Dock's Gift Shop	DM8488880	5434	97.00	15.00	Jeremy Burnham	66.00			14.55
Summary totals for Check ADOR322			\$97.00						\$14.55
CHECK DETAIL	Check Number :	ADOR622	Invoice List for MFG :		Adora Dolls		Check Received :	7/22/22	
	Date Commissioned :	7/31/22	Check Commission Amount :		\$11,111.00		Adjustment :	\$0.00	
	Adjustment Amount :	\$11,111.00	Invoice Commission :		\$0.00		Difference :	\$11,111.00	
No Order Payment entries for this Check									
Grand Summary for 8 Checks			Total Invoice	\$4,093.00	Total Commission Amount:	\$614.55			
Report Name: 4.5 Order Payment / Commission balance Report			FILTERS CHOSEN FOR THIS REPORT: All Manufacturers		SORT OPTIONS:		EXTRA OPTIONS: Report ran by : commissionPayDate DATE RANGE: 01/01/2022 to 07/31/2022 Generated by: Experience Center Date: 08/22/2022		

This report provides a list of posted commissions to cross reference with the manufacturer's commission statement that they generally send to the sales agency.

Report 4.6 – Monthly Totals by Invoices & Commissions

Experience Center - Monthly Totals by Invoices & Commissions by Manufacturer

Powered By Reptime

Adora Dolls													
Customer/Salesre	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTALS
Ari's Toy Store	I	0.00	0.00	0.00	0.00	0.00	0.00	4400.0	0.00	0.00	0.00	0.00	4,400.00
Brandon Copsay	C	0.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	0.00
Big Retailer	I	0.00	0.00	0.00	0.00	400.00	0.00	1,094.00	0.0	0.00	0.00	0.00	1,494.00
Brandon Copsay	C	0.00	0.00	0.00	0.00	60.00	0.00	0.0	0.00	0.00	0.00	0.00	60.00
Dock's Aquarium	I	0.00	0.00	0.00	0.00	1,100.00	0.00	0.00	0.0	0.00	0.00	0.00	1,100.00
Brandon Copsay	C	0.00	0.00	0.00	0.00	165.00	0.00	0.0	0.00	0.00	0.00	0.00	165.00
Dummy Test Buyer	I	0.00	0.00	0.00	0.00	400.00	40.00	0.00	0.0	0.00	0.00	0.00	440.00
Dock Mackie	C	0.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	0.00
Dock's Gift Shop	I	0.00	0.00	0.00	997.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	997.00
Jeremy Burnham	C	0.00	0.00	0.00	149.55	0.00	0.00	0.0	0.00	0.00	0.00	0.00	149.55
Summary for Adora Dolls	I	0.00	0.00	0.00	997.00	1,900.00	40.00	1,094.00	4,400.00	0.00	0.00	0.00	8,431.00
	C	0.00	0.00	0.00	149.55	225.00	0.00	0.00	0.00	0.00	0.00	0.00	374.55

Aurora													
Customer/Salesre	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTALS
Chris Toy Store	I	0.00	0.00	0.00	258.80	0.00	0.00	0.0	0.00	0.00	0.00	0.00	258.80
Brandon Copsay	C	0.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	0.00
Test Customer B2B	I	0.00	0.00	0.00	280.60	0.00	0.00	0.0	0.00	0.00	0.00	0.00	280.60
Brandon Copsay	C	0.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	0.00
Summary for Aurora	I	0.00	0.00	0.00	539.40	0.00	0.00	0.00	0.00	0.00	0.00	0.00	539.40
	C	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

DM Merchandising													
Customer/Salesre	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTALS
Big Retailer	I	0.00	0.00	0.00	0.00	0.00	1,030.00	0.0	0.00	0.00	0.00	0.00	1,030.00
Forrest Gump	C	0.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	0.00
Summary for DM Merchandising	I	0.00	0.00	0.00	0.00	0.00	1,030.00	0.00	0.00	0.00	0.00	0.00	1,030.00
	C	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Evocatio													
Customer/Salesre	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTALS
Dummy Buyer	I	0.00	0.00	2,460.00	6,400.00	1,522.80	0.00	0.00	0.0	0.00	0.00	0.00	10,382.80
Brandon Copsay	C	0.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	0.00
Murphco	I	0.00	4.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	4.00
Brandon Copsay	C	0.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	0.00
Chris' Gifts	I	0.00	0.00	120.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	120.00
Cameron C Hsieh	C	0.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	0.00
JacobT (Bill To)	I	0.00	14.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	14.00
Jacob Teplin	C	0.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	0.00
New Jacob T	I	0.00	0.00	0.00	0.00	12.00	0.00	0.0	0.00	0.00	0.00	0.00	12.00
Jacob Teplin	C	0.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	0.00

Grand Summary for 9 Manufacturer

Invoice Total: \$34,163.95 Commission \$614.55

FILTERS CHOSEN FOR THIS REPORT:
All Retailers, All Manufacturers, All SalesPersons, All Divisions, All RG Status Codes, All MFR Status Codes

SORT OPTIONS:

EXTRA OPTIONS:
Generated by: Experience Center
Date: 08/22/2022

Report Name: 4.6 Monthly Totals by Invoices & Commissions

This report provides a monthly breakdown of orders by invoice and commission totals. Sales managers & agency administrators commonly use this report to project future commissions by month

Report 4.7 – Commission Outstanding

Experience Center - Commission Outstanding by Manufacturer											
Filtered by invoiceDate from 01/01/2022 to 07/31/2022											
Adora Dolls											
Customer	Address	City	State	Zip	Salesperson	PO #	Inv #	Inv Date	Order Date	Inv \$	
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	as4544282	1234	7/14/22	7/15/22	1094.00	
Summary for Adora Dolls						PO Count:	1				\$1,094.00
Aurora											
Customer	Address	City	State	Zip	Salesperson	PO #	Inv #	Inv Date	Order Date	Inv \$	
Test Customer B2B	11233 Reptime Dr.	Carrollton	TX	75010	Brandon Copsey	JH9429062	427769057	4/18/22	3/4/22	140.30	
Test Customer B2B	11233 Reptime Dr.	Carrollton	TX	75010	Brandon Copsey	JH9429062	427769045	4/23/22	3/4/22	140.30	
Summary for Aurora						PO Count:	2				\$280.60
DM Merchandising											
Customer	Address	City	State	Zip	Salesperson	PO #	Inv #	Inv Date	Order Date	Inv \$	
Ben's Bells	5500 Straight Avenue	Fort Worth	Texas	76112	Forrest Gump	VB4444461	43223	7/22/22	7/22/22	1030.00	
Summary for DM Merchandising						PO Count:	1				\$1,030.00
Evocatio											
Customer	Address	City	State	Zip	Salesperson	PO #	Inv #	Inv Date	Order Date	Inv \$	
Chris' Gifts	101 Branch ave	Little Silver	NJ	07739	Cameron C Hsieh	CC1495225	12345	3/3/22	3/3/22	60.00	
Chris' Gifts	101 Branch ave	Little Silver	NJ	07739	Cameron C Hsieh	CC1495225	12345	3/3/22	3/3/22	60.00	
Dummy Buyer	1234	Carrollton	WA	98034	Brandon Copsey	DB8005681	42778281	4/11/22	3/4/22	5000.00	
Dummy Buyer	1234	Carrollton	WA	98034	Brandon Copsey	DB8005681	42778283	4/22/22	3/4/22	1400.00	
Dummy Buyer	1234	Carrollton	WA	98034	Brandon Copsey	DB8005681	427782858	3/18/22	3/4/22	1260.00	
Dummy Buyer	1234	Carrollton	WA	98034	Brandon Copsey	DB8005681	427782895	3/23/22	3/4/22	1200.00	
GetBalance Test Buyer	0000	New York	NY	10000	Jeremy Burnham	GB7752723	123456789	1/17/22	1/17/22	300.00	
Market Time	2100 N Stemmons Fwy	Dallas	TX	75207	Jacob Teplin	JT4446873	FIN12345	2/12/22	2/12/22	10.00	
Market Time	2100 N Stemmons Fwy	Dallas	TX	75207	Jacob Teplin	JT5909607	12345	2/12/22	2/12/22	4.00	
Murphco	4514 Lakepointe Ave	Rowlett	TX	75088	Brandon Copsey	AM3070516	PM3419	2/14/22	2/14/22	4.00	
New Jacob T t asd	100 Richardson Drive	Dallas	MA	02492	Jacob Teplin	JT3338693	CC12345	5/17/22	5/17/22	2.00	
New Jacob T t asd	100 Richardson Drive	Dallas	MA	02492	Jacob Teplin	JT9453065	ACH12345	5/19/22	5/19/22	10.00	
Summary for Evocatio						PO Count:	12				\$9,310.00
Funko LLC											
Customer	Address	City	State	Zip	Salesperson	PO #	Inv #	Inv Date	Order Date	Inv \$	
Test Customer B2B	11233 Reptime Dr.	Carrollton	TX	75010	Brandon Copsey	JH1824772	427769280	3/24/22	3/4/22	99.00	
Summary for Funko LLC						PO Count:	1				\$99.00
MarketTime API Example											
Customer	Address	City	State	Zip	Salesperson	PO #	Inv #	Inv Date	Order Date	Inv \$	
Big Retailer	1234 Holly Rd	Carrollton	TX	75010	Brandon Copsey	DT12072240992	12124	7/22/22	7/12/22	1980.00	
Summary for MarketTime API Example						PO Count:	1				\$1,980.00
Grand Summary for 6 Manufacturers					Total Pos: 18		Total Amount:				\$13,793.60

FILTERS CHOSEN FOR THIS REPORT: All Retailers, All Manufacturers, All SalesPersons, All Divisions, All RG Status Codes, All MFR Status Codes	SORT OPTIONS:	EXTRA OPTIONS: DATE RANGE: 01/01/2022 to 07/31/2022 Report ran by: invoiceDate Generated by: Experience Center Date: 06/22/2022
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Report Name: 4.7 Commission Outstanding by Manufacturer

This report provides a list of orders which have an invoice posted but no commissions yet to match. This report is utilized as collections to check on any pending commissions. This report is not commonly used as many agencies do not post the Invoice before posting the commission. Generally, agencies will use the Orders OutstandingTime report found on page 13.

Report 4.8 – Sales Person Commission

Experience Center - Salesperson Commission					PAY PERIOD	
Filtered by commissionPayDate from 01/01/2022 to 07/31/2022					01/01/2022 - 07/31/2022	
Salesperson Name	Order \$	Inv \$	CommPaid	Gross Comm	Adjustments	Net Pay
Jeremy Burnham	2,033.00	2,377.00	357.15	235.72	0.00	235.72
Brandon Copsey	1,587.00	1,500.00	225.00	67.50	0.00	67.50
Summary for	\$3,620.00	\$3,877.00	\$582.15	\$303.22	\$0.00	\$303.22

This report provides a summarized list of commission payments to give to each salesperson within given date range.