



brandwise

Your Modern Sales Studio



VISION FAQs

Discover your options for getting your most needed data front-and-center in Vision



Vision



Play



Reach



Reward



Stream

CHEAT SHEET



Get the most out of your Vision system by using these frequently asked questions to get to what you need most



DID THE SUPPLIER RECEIVE AN ORDER?

Home – Recent Orders
 Orders & Ships – Find Orders
 Analysis – Orders by Date
 360 – Retailer Search – Details – Recent Orders
 360 – Retailer Search – Details – Find Orders

HAS AN ORDER SHIPPED?

Home – Recent Ships
 Orders & Ships – Find Ships
 Analysis – Ships by Date
 360 – Retailer Search – Details – Recent Ships
 360 – Retailer Search – Details – Find Ships

WHAT IS THE TRACKING NUMBER FOR A SHIPMENT?

Home – Recent Ships – Tracking #
 Orders & Ships – Find Ships – Tracking #
 360 – Retailer Search – Details – Recent Ships – Tracking #
 360 – Retailer Search – Details – Find Ships – Search for shipment – Tracking #

WHAT IS THE ACCOUNT'S CREDIT STATUS?

My Accounts – Accounts – Credit Info
 360 – Retailer Search – Details – Credit Info o Reports – AR Aging
 Home – Sales Capsule
 360 – Retailer Search – Details – Capsule

HOW DO I RUN A SALES CAPSULE?

Home – Sales Capsule
 360 – Retailer Search – Details – Capsule

WHERE DO I FIND THE BEST SELLERS NOT BOUGHT BY THIS RETAILER?

Home – Sales Capsule
 360 – Retailer Search – Details – Capsule

CHEAT SHEET



WHERE DO I FIND INVENTORY AVAILABILITY?

Reports - Inventory Avail(if provided by the vendor)
 Resources – Forms & Programs (if provided by the vendor)

HOW DO I VERIFY THE PRICE ON AN ITEM?

Resources – Forms & Programs – Price List
 (if provided by the vendor)
 Resources – Forms & Programs –Product Search

WHAT ACCOUNTS OF MINE ARE ON HOLD?

Orders & Ships – List all Holds
 My Accounts – Account Alerts – Accounts with orders on hold
 360 – Retailer Search – Details –Hold Orders

WHO ARE MY ACCOUNTS THAT ARE AT RISK OF GOING DORMANT?

My Accounts – Account Alerts
 Accounts that have ordered > X in the last 365 days, but no orders in the last 60 days -Orders that have a cancel date within 14 days -Accounts with > 10% decrease LYTD v. YTD -Accounts that have not placed an order in the last X days
 360 – Retailer Search(trending based on color of graph)

HAVE I HAD ANY ORDERS THAT HAVE BEEN CANCELLED?

Orders & Ships – Recent Cancels
 My Accounts – Account Alerts – Accounts with Cancelled Orders in the last 14 days
 Recent Cancels

ADDITIONAL RESOURCES



Vision

Brandwise makes it easy so you can sell more. You'll love our electronic order submission, online and mobile catalogs, and sales reporting tools for managers and sales reps.

All Brandwise solutions work together, so everyone in your organization gets the tools and information they need to make selling easier.

SCHEDULE A DEMO

877-435-3225 x541
sales@brandwise.com

FIND US ONLINE



CONTACT BRANDWISE

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www.brandwise.com



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