How mtPay Works for Retailers

mtPay

mtPay is a win-win-win payment processing solution for B2B suppliers, sales agencies, and their customers. With mtPay, retailers have access to net terms with one simple application.



Seamless Transactions

Avoid credit card hassles. Use the same payment method across suppliers without the risk of compromise.



Secure

Credit card information is securely stored, in a PCI compliant manner. So no need to present your card at time of purchase.



One Application

Apply once and make purchases with net terms across all suppliers in the MarketTime ecosystem offering terms through mtPay.



Extend Open to Buy

Net terms give you more time to pay for your purchases, so you can buy more to stay fully stocked.



RETAILER PROCESS

Register for mtPay.

Simply register through any mtPay-enabled MarketTime powered B2B webshop.

Apply for credit.

Connect your bank account and get approved for credit in seconds, with no impact to your business credit score.

Shop!

Use your selected form of payment and approved terms to shop all participating suppliers in the MarketTime ecosystem.

RETAILERS

Get Credit & Complete Purchase.

Net terms give you more time to pay for your purchases, so you can buy more to keep your store fully stocked.

How mtPay Works for Suppliers

mtPay is a win-win-win payment processing solution for B2B suppliers, sales agencies, and their customers. Brands get paid as soon as the next day after shipping, even when offering terms to customers.





More Opportunities

Capture more sales and spend less time chasing credit card payments.



Guaranteed Payments

Suppliers get paid every time, while buyers can take their time to pay.



Zero Risk

Eliminate the risks associated with credit cards or extending credit terms on your own.



Create an account.

To create an account, suppliers register online and provide basic business information.

Verify bank information.

Suppliers connect and verify their primary business bank account, so mtPay can send payments.

Transact with Customers.

All approved sales agencies and retailers utilize mtPay to write orders and make purchases.

Get paid!

When you ship the order, simply enter the invoice details into MarketTime.
You get paid as soon as the next day!

SUPPLIERS

Guaranteed Payments.

Suppliers get funds in their account as soon as the next business day.

How mtPay Works for Sales Agencies

mtPay is a win-win-win payment processing solution for B2B suppliers, sales agencies, and their customers. Agencies save time and can get paid faster.





More Sales

Capture more opportunities- retailers order your lines now and pay later.



Guaranteed Payments

Suppliers get paid every time, while buyers can take their time to pay.



Zero Risk

Eliminate the risks associated with credit cards.



Save time

Spend less time chasing credit card and following up on declined cards.



SALES AGENCY PROCESS

Enable mtPay.

To enable mtPay, connect with MarketTime support.

Engage your suppliers.

Discuss the benefits of mtPay with your suppliers and encourage them to register. The MarketTime team can partner with you on this effort.

Sell more!

Utilize mtPay in all MarketTime sales channels (PC app, mobile app, your B2B webshop).

SALES AGENCIES

Save time & get paid faster.

Offer a superior payment processing experience to your suppliers and collect commissions faster.